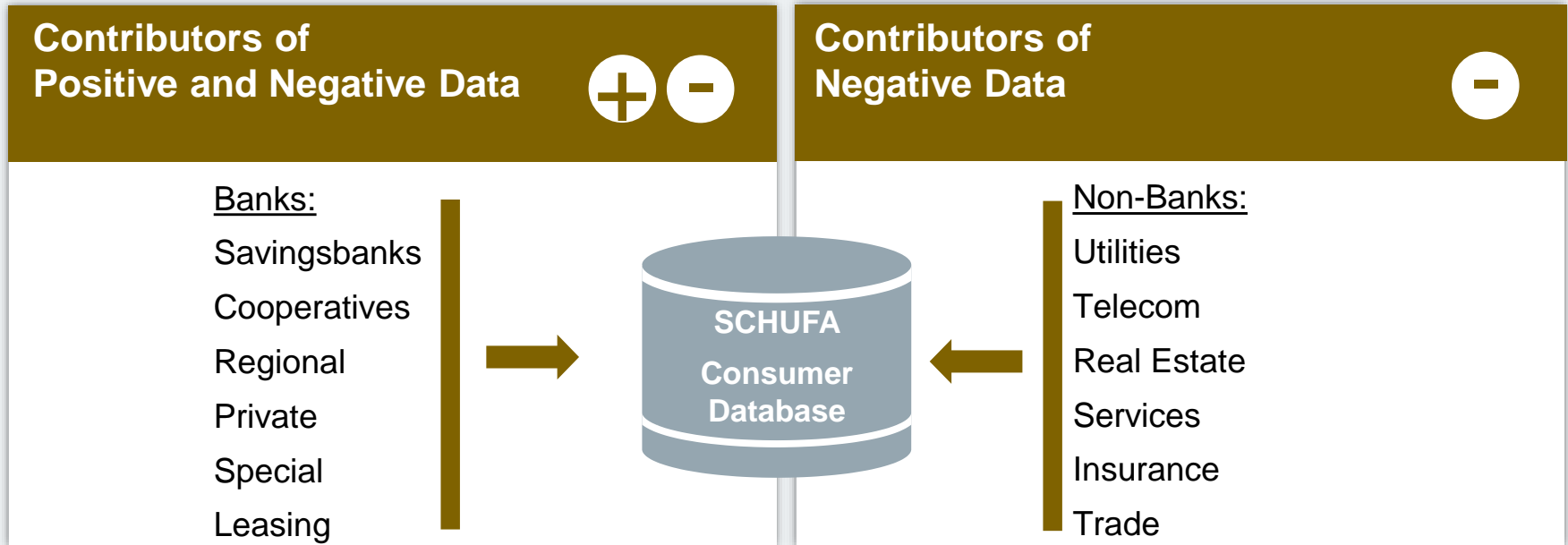


# Sources and categories of SCHUFA consumer data

Reciprocal system: Creditors contribute accurate data in exchange for access to consolidated consumer credit information



## Positive Data Categories

Credit utilization

Length of credit history

Credit activity last year

Settled payment disruptions

# Loan Origination and Monitoring: Highlights from a Consumer Reporting Agency (CRA) point of view

## Data comprehensiveness

- leads to **improvement of predictability**, better consumer protection, higher loan volumes.
- Of particular importance: **Positive and Negative data**, data with **sufficient time history**

## High Quality data-driven Credit Worthiness and Affordability Assessment

- **Scoring** and **affordability** checks are essential for credit decisions. **Income** not part of CRA data set.
- **PSD2** drives quality and efficiency of affordability calculations, **even for low volume loans**.
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## Single customer view

- A holistic view of all liabilities **on household level** (Par85) **across all creditors** is needed.
- A CRA can help by providing an overview of **loans** and **other liabilities** across institutions
- Important elements need to be **provided by the borrower** (household composition, actual balances).

## Data Verification and fraud prevention

- A CRA serves **both creditors and borrowers** to collect, manage and verify information driving efficiency, quality and fraud prevention.